

Lead your way to High Performance

The hardest skills in business (and life) are working with other people. Take your leadership and team to high performance!

Overview

Teams are an integral part of nearly everything you do at work, outside of work...everywhere.

Organizations are made up of teams and the hardest skills in business (and life) are working with other people because everyone has different beliefs and a different view of how work should be done. No two individuals in a team have the same personality.

Although teams are a significant part of how work gets done, all too often organizations do not invest in the right types of tools and trainings and supports for leaders and individual team members to unlock their potential and achieve high performance.

For this reason, it helps to use proven and effective objective tools that allow leaders and team members to understand each other's work preferences. When understanding begins to take place, high-performance follows.

As a leader, are you feeling overwhelmed by one or more of the following team building challenges?

- How to build a team with unique skill sets and diverse personalities.
- How to avoid personality conflicts and dynamics that can interfere with productivity
- How to balance teams who have formed recently and teams that have worked together for long periods
- How to engage your team effectively when they are working remotely
- How to unlock high performance from a team that you do not get to spend face time with regularly.

Are you ready to move from Uncertainty to Clarity?

No Resource is more powerful in an organization than a high-performance team. What great individuals cannot accomplish on their own can be achieved by a high-performance team.

P. Bryson

Gaining Clarity

Imagine if you....

- Understood how each of your team members like to operate
- Are able to build better relationships and understand the root cause of conflict
- Could identify the objective strengths and areas of growth opportunity within each of your team members
- Were able to facilitate informative team dialogues around the unique and diverse qualities that make up your team
- Knew how to move a good team to great!

The Tools and Approach make the Difference

The world of work has changed. The need for employee engagement and excellent communication is higher than ever, but many teams are feeling disconnected and unprepared to face the challenges and opportunities ahead.

Whether it be engagement, talent insights or team performance you are looking for, we have the tools for you.

When you chose the right tools, gaining clarity is at your fingertips.

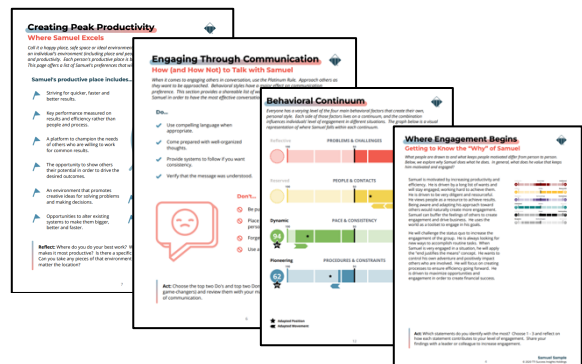
The Engagement Assessment:

Superior individual engagement is something every leader and organization desires, yet all too often, there is low engagement and need room for improvement. Every individual is different. The Engagement Report allows leaders and team members to understand how to increase individual engagement from wherever they are currently.

“Employee disengagement translates to a profit loss of 34% of the disengaged employee’s annual salary.” -Forbes

With the Engagement Report you gain clarity on:

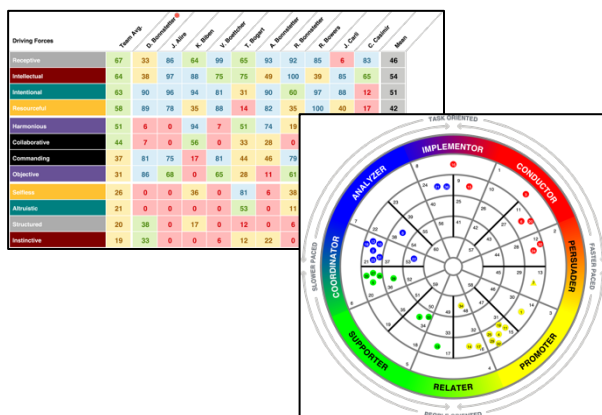
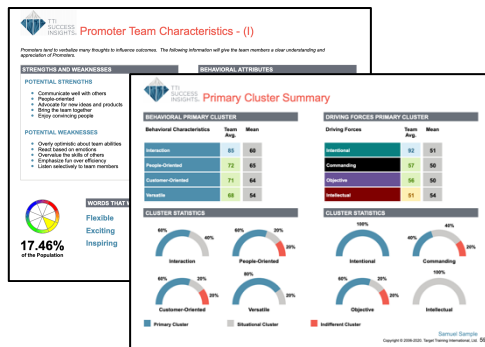
- Keys to engagement
- How to Communicate – what to do and what not to do
- How to create peak productivity
- Strengths and Weaknesses
- How to Avoid Time Traps
- Impressions of one’s self and how others may see them
- Obstacles in the way
- Behaviors and Motivators



Talent Insights Team Assessment:

Results of a Talent Insights Team Report provides people with the opportunity to get to know important information about each other that often gets overlooked. This report uncovers a person's "how" and "why" by analyzing natural and adapted behavioral factors and the things that drive the person to action every day.

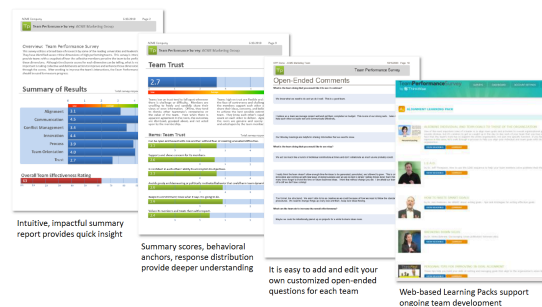
When uncovering multiple dimensions of individuals, we can showcase an entire team's behaviors and drivers in one easy-to-read report. A valuable report for understanding the makeup of a team at a quick glance. Understanding how to manage their own (and others') energy and directing that energy into productive outcomes is just one result you will experience.



Team Performance Survey:

Great teams are the backbone of every great company. But great teams don't just happen...they're developed. If you are interested in improving team performance...

Our research-based survey measures your team along seven critical dimensions and provides insight regarding your team's strengths and challenges. The supporting Learning Packs provide a web-based collection of videos, tips, eCoaching, and other resources to develop and improve team performance.



TEAM EDITION BENEFITS

- Identifies areas of team strength and challenges
- Improves individual and team performance
- Helps people better understand themselves and teammates and how they interact
- Provides instant, on-demand access to hundreds of tips, videos, coaching to address strengths and challenges
- Integrates informal learning capabilities
- Promotes a culture of coaching and peer-to-peer learning with proven informal learning principles

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Effective Team Building

The Power of Teams is in the Numbers

- Cost of employee turnover is .5 to 1.5 times annual salary. Teams that stop the bleeding of top performers save organizations thousands of dollars.
- Contented employees provide 3x's revenue growth.
- When culture and strategy align, companies have 4x's revenue growth and 12x's stock value.
- Engaged workplaces yield 38% increase in productivity and 27% increase in profitability.
- Improving employee satisfaction 15% increases financial performance 40%

If you are looking to improve the performance of your teams, call us today and get on the fast track to results and a high-performance team.

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